



8221 Auburn Rd, Painesville, Ohio 44077

Lake County Business Advisory Council  
Tuesday, September 13, 2022 4:00 p.m.  
Harvey High School  
200 W Walnut Ave, Painesville, Ohio 44077

## Minutes

1. Motion to begin meeting at 4:02 Dominc Paolo second by David Bull
2. Roll Call Jennifer Felker, Nancy Santilli, Kelli Moran, John Gallagher, Andrew Kelner, Dominic Paolo, Dave Bull, Josh Englehart, David Enzerra, Margo Reda, Geoff Kent
3. Approval of June 7, 2022 meeting minutes by Josh Englehart second by Jennifer Felker
4. **Roles and Responsibilities of Members of the BAC**
  - a. Take time to move forward. Business advisory plan and superintendent email make sure the plan is on the websites by September 30th. There is no plan today until we have a discussion.
  - b. A lot of business representatives last spring were getting ideas for recruitment for new business. Try to reach out to at least 1 or 2 businesses. Who else can we bring aboard at the next meeting? Who could we invite to BAC? What to do and what can we do for business and schools to suggest a plan for next spring? BAC plan is due in a few weeks. Talk today to go over any new things as a draft 3 millions dollars for extending learning hired staff to expand curriculum with the funds. Utilizing teachers can provide on site coaching.
5. **FY23 BAC Plan**
  - a. Review BAC Plan for 22/23
    - i. Plan due September 30th, Amy Dawson will send out information to Districts on how to submit the Plan, once the ESC has submitted it.
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7. **County Updates - Jennifer Felker**
  - a. Extended Learning Grant
  - b. Rock on the Road Academy- Painesville was the first school to apply to get the grant for the studio. We will take a tour at the end of the meeting. Band was in the Rock and Roll Hall of Fame.
  - c. Moozoom- Geared towards student grades 1-6 provide a platform for members and aligning districts/ working with small groups with students. Teaching kids life long skills and soft skills. Kelly Moran is happy to meet with any school interested.
  - d. NEOEA Day -[2022 NEOEA Day Flyer](#)
    - i. For more information: <https://www.geaugagrowthpartnership.com/neoea-day-2022/> A day for professional development been successful in the past years to tour Geauga we want to bring that to lake to see what business are available to students
8. **Planning for FY23 School Year - Kelly Moran**
  - a. Corporate Challenge
    - i. Is a partnership where local business comes up with a real life problem that either the business is currently seeing or is expecting, to share with a classroom and proposes it to the student. The students work together with



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the teacher to tailor their solution to the problem. The business then meets with the students for them to share the salutations they have come up with. This teaches the students how to look at and handle real life issues they may encounter outside of school.

- b. Business Mock Interviews/Guest Speakers - There will be Mock Interviews held in Lake County as well as guest speakers to develop exposure to kids and track that activity.

#### 9. Business Updates - All

- a. Lake County Port Authority - Patrick Mohorcic- There has been a decline in enrollment . Focus is now on the workflow department. There is 6 million dollars for engineering programs to offer grants. Part of the grant is to work with the curriculum. He is headed down to Columbus to work with them.
- b. Component Repair Technologies - John Gallagher- Very excited that school is back in session. He has been going out to business pitching new ideas and brainstorming.

#### 10. School District Updates - All

- a. Auburn Career Center - Andrew Kelner - no updates at this time
- b. Fairport Harbor Schools - Dominic Paolo - no updates at this time
- c. Madison Schools - Dave Bull - no updates at this time
- d. Painesville City - Josh Englehart- Taking teachers out of the classrooms and putting them in businesses. Seniors are on track to graduation with pathways, coffee shops are up and running in school. STNA program started with 20 kids in and they will go to Lakeland for phlebotomy, one student is already working in the field and the students are engaged in this program. Graduation rates are climbing with these times of programs being offered.

#### 11. Higher Education - All

- a. Lakeland Community College - David Enzerra- Enrollment is down about 5% this year over last year it's about down 6%. Exploring ways to do more deep recruiting and how to reach out to the local high schools to get more students.
  - i. Working with ACC to do outreach and partner in serving students
  - ii. Part of their strategic plan- Exploring ways to do more deep recruiting and how to reach out to the local High school to get more students to enter into the workforce.

#### 12. Ohio Means Jobs Updates - Margo Reda

- a. Baby boomers turned 62 in 2008, so we are still feeling that effect in the workplace.
- b. She is seeing the same issues as the local businesses.
- c. Where is the workers survey-Duging Covid labor market froze( people were not leaving their jobs) about a year ago that changed 25 % of people changed jobs 12 out of 4 people last year. 1/2 of them left their old jobs without having a new job.
  - i. People want flexibility, work from home, higher pay are the main reasons people are leaving their jobs.
  - d. Seeing a rise in self employment.
  - e. Seeing an incline in CDL training mostly with older employees
  - f. Looking at doing a job/career Fair at Cardinal
  - g. Auburn is doing a reverse job fair, focusing on the juniors.

#### 13. 2022/2023 Meeting Dates

November 8, 2022 - David Enzerra- Holden

March 14, 2023

June 13, 2023

What businesses would like to host meetings and have a tour of their facilities?

- 14. Motion to adjourn meeting at . . . 5:03 p.m.- Josh Englehart, Jennifer Felker