



COVER PAGE FY2025 HIGH-PERFORMING ESC APPLICATION

ESC: Educational Service Center of the Western Reserve	
IRN: 047860	
COUNTY: Lake	
PRINCIPAL CONTACT: Jennifer Felker	TITLE: Superintendent
ADDRESS: 8221 Auburn Rd Painesville, Ohio 44076	PHONE: 440-350-2563 x1727 EMAIL: jfelker@escwr.org
LIST OF PRIMARY SERVICES & CLIENTS:	
Primary Service 1: <u>Intensive Autism School Age:</u>	
<u>Clients</u> Ashtabula CSD, Geneva Area CSD, Kirtland LSD, Madison LSD, Mentor EVSD, and Perry LSD..	
The ESCWR Intensive Autism Programs are educational programs that provide academic, communication, fine/gross motor, behavior, sensory and vocational services to students diagnosed with autism between the ages of 5-22 years.	
Primary Service 2: <u>Intensive Needs Preschool Program: Twinkle:</u>	
<u>Clients-</u> Berkshire LSD, Cardinal LSD, Kenston LSD, and West Geauga LSD	
The Twinkle preschool program is a full-day preschool classroom for students with intense needs including communication, social, and behavioral needs, as well as academic, communication, fine/gross motor, behavior, and sensory services.	
Primary Service 3: <u>Multi-disabled Program School Age:</u>	
<u>Clients-</u> Cardinal LSD, and Kenston LSD.	

The ESCWR Multi-disabled Programs are educational programs that provide academic, communication, fine/gross motor, behavior, sensory and vocational services to students diagnosed with multiple disabilities between the ages of 14-22 years.

Primary Service 4: Speech Language Pathology Services

Clients- Chagrin Falls LSD, Fairport EVS, Kirtland LSD, Madison LSD, Mentor EVSD, Perry LSD, Riverside LSD and Willoughby-Eastlake CSD.

The ESCWR provides state licensed Preschool and School-age Speech Language Pathology staff to provide in-person speech services in the district or in an alternative setting. These staff not only provide direct service to the student for a full range of communication disorders, but also provide assessments, device management and classroom consultation,

Primary Service 5: Gaitway High School at Fieldstone Farm

Clients- Beachwood CSD, Chagrin Falls LSD, Chardon LSD, Cleveland Heights CSD, Hudson CSD, Kenston LSD, Madison LSD, Mayfield CSD, Nardonía CSD, Perry LSD, Shaker Heights CSD, Solon CSD, South Euclid Lyndhurst CSD, Twinsburg CSD, and West Geauga LSD.

Gaitway High School is an alternative high school for students grade 8 -12 offering small class sizes with a focus on social skills, vocational experiences and volunteer opportunities. Students are assigned to work in a farm setting learning to give back and make meaningful connections with people and animals to support personal and educational growth.

ESC Approval:


Designated Official

Electronic submission of proposals should be sent to HPESC@education.ohio.gov no later than 4:30 pm on August 30, 2024. Late applications will not be considered.

Primary Service 1: Intensive Autism Program

Clients - Ashtabula CSD, Geneva Area CSD, Kirtland LSD, Madison LSD, Mentor EVSD, and Perry LSD.

The ESCWR Intensive Autism Programs are educational programs that provide academic, communication, fine/gross motor, behavior, sensory and vocational services to students diagnosed with autism between the ages of 5-22 years. Classroom staff utilize evidence based methodologies (Applied Behavior Analysis and TEACHH). Classrooms are located in Painesville Township, which is conveniently located for our Geauga, Lake and Ashtabula county districts. The ESCWR Intensive Autism Programs offer methodology-based comprehensive intervention determined by individual student needs. The ESCWR Intensive Autism Programs offer very competitive tuition compared to the competitors. We used an average of the 3 competitors for our cost savings data.

Cost Comparison of Intensive Autism Programming options:

(Shown to demonstrate multiple competitor rates)

	<u>SAIL</u>	<u>Kidslink</u>	<u>Mentor Cares</u>	<u>Cleveland Clinic</u>
2023-2024 Cost	\$56,500	\$95,000	\$72,775	\$98,026

Primary Service 2: Intensive Needs Preschool Program Twinkle

Clients - Berkshire LSD, Cardinal LSD, Kenston LSD, and West Geauga LSD

The Twinkle preschool program is a full-day preschool classroom for students with intense needs including communication, social, and behavioral needs, as well as academic, communication, fine/gross motor, behavior, and sensory services. Students do not need to have an autism diagnosis to attend the Twinkle program; however, they must be between the ages of

three and six. Twinkle is a highly structured environment for learning. The principles of Applied Behavior Analysis (ABA), Treatment and Education of Autistic and Communication related handicapped Children (TEACCH), and sensory integration are incorporated into the classroom on a daily basis. There are three Twinkle classrooms with a maximum class size of eight students.

The Twinkle preschool program can be tailored to suit the academic and/or behavioral needs of individual students. The Individual Education Plan (IEP) team, which includes the district representative, parents, educational team members etc., meet prior to the start of the school year to review past/current data in order to make an educational decision that meets the needs of the preschool student.

The chart below demonstrates the annual pricing for the Twinkle preschool program compared to two local entities that provide similar intensive preschool programming. KidsLink offers similar programming to our Twinkle preschool program. As one can see, the Twinkle preschool program is a cost effective option for school districts and provides comparable services similar to KidsLink. The Twinkle preschool program is a full day program, however, the program can be tailored to suit the academic and/or behavioral needs of individual students.

(Table shown to create apples to apples comparison)

	<u>TWINKLE</u>	<u>KidsLink</u>
2023-2024 Cost	\$44,000	\$95,000
Days per year	170	190
Cost Per Day	\$258.82	\$500.00

Annual cost same days	\$44,000	\$85,000
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Primary Service 3: Multi-Disabled Programs

Clients - Cardinal LSD, and Kenston LSD.

The ESCWR Multi-disabled Programs are educational programs that provide academic, communication, fine/gross motor, behavior, sensory and vocational services to students diagnosed with autism between the ages of 14-22 years. Classroom staff utilize evidence based methodologies (Applied Behavior Analysis and TEACHH). Classrooms are housed at the West Geauga School District which allows for increased opportunities for inclusion, socialization, and generalization of skills. This program offers methodology-based comprehensive intervention determined by individual student needs at a very competitive tuition compared to the competitors. An average of the competitors was used for our cost savings calculations.

Cost Comparison of Intensive Autism Programming options:

(Shown to demonstrate multiple competitor rates)

	<u>ESCWR MD</u>	<u>Kidslink</u>	<u>Mentor Cares</u>	<u>Monarch</u>
2023-2024 Cost	\$55,600	\$95,000	\$72,775	\$98,026

Primary Service 4: Speech Language Pathology Services

Clients - Chagrin Falls LSD, Fairport EVS, Kirtland LSD, Madison LSD, Mentor EVSD, Perry LSD, Riverside LSD and Willoughby-Eastlake CSD. ESCWR provides state licensed Speech Language Pathology to districts for preschool and school-age students in an itinerant or district classroom setting. Our SLPs play an important role in early intervention to direct therapy and the implementation of communication tools to support the student’s connection to

the world. We provide flexibility in managing staff schedules and assignments that allow us to serve the districts to make direct service more effective and efficient. Districts are able to purchase as much or little as they need to meet their budget.

(Shown to demonstrate multiple competitor rates)

	<u>ESCWR</u>	<u>Bright Futures</u>	<u>LLA Speech</u>	<u>Lake County Speech</u>
2023-2024 Cost	\$55,600	\$145,688	\$104,063	\$104,063

Primary Service 5: Gaitway High School at Fieldstone Farm

Clients - Beachwood CSD, Chagrin Falls LSD, Chardon LSD, Cleveland Heights CSD, Hudson CSD, Kenston LSD, Madison LSD, Mayfield CSD, Nardonía CSD, Perry LSD, Shaker Heights CSD, Solon CSD, South Euclid Lyndhurst CSD, Twinsburg CSD, and West Geauga LSD.

Gaitway High School is a place where students are given the support to succeed within a unique environment focused on experiential learning. They come from school districts across Northeast Ohio, where they may have struggled in a traditional school setting. The small class sizes and individualized lesson plans help students thrive. Gaitway High School is a partnership between Fieldstone Farm Therapeutic Riding Center and the ESCWR. Gaining valuable social and emotional skills, students engage with each other and the Gaitway faculty as they follow a customized curriculum that aligns with Ohio Learning Standards. Gaitway High School, which opened in 2006, was the first high school in the country situated at a therapeutic riding center. Students benefit from the connection with horses and vocational opportunities at the farm. We compare it to the STEPS program located one county away from us, which has 3 levels of services. We believe our full service program is consistent with their

highest pricing level; however, we have averaged their three levels to make our cost comparison.

(Shown to demonstrate multiple competitor rates)

	<u>ESCWR</u>	<u>STEPS Level 1</u>	<u>STEPS Level 2</u>	<u>STEPS Level 3</u>
2023-2024 Cost	\$40,000	\$79,000	\$89,000	\$115,000

**FY25 High Performing ESC Cost Savings Table
(Based on FY24 Data)**

PRIMARY SERVICE #1: Intensive Autism program - School Age

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or		Calculated Cost Savings
		another Vendor		
Ashtabula	\$26,555.00	\$43,575.11		\$17,020.11
Geneva	\$169,500.00	\$278,139.00		\$108,639.00
Kirtland	\$19,210.00	\$31,522.42		\$12,312.42
Madison	\$113,000.00	\$185,426.00		\$72,426.00
Mentor	\$49,155.00	\$80,660.31		\$31,505.31
Perry	\$56,500.00	\$92,713.00		\$36,213.00
TOTALS	\$433,920.00	\$712,035.84		\$278,115.84

PRIMARY SERVICE #2: Intensive Needs Preschool Program - Twinkle

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or		Calculated Cost Savings
		another Vendor		
Berkshire	\$382,800.00	\$839,663.10		\$456,863.10
Cardinal	\$146,080.00	\$320,423.16		\$174,343.16
Kenston	\$227,480.00	\$498,972.21		\$271,492.21
West G	\$359,480.00	\$788,511.21		\$429,031.21
TOTALS	\$1,115,840.00	\$2,447,569.68		\$1,331,729.68

PRIMARY SERVICE #3: Multi-disabled Program - School Age

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or		Calculated Cost Savings
		another Vendor		
Cardinal	\$69,495.00	\$112,622.49		\$43,127.49
Kenston	\$197,750.00	\$320,470.50		\$122,720.50
TOTALS	\$267,245.00	\$433,092.99		\$165,847.99

PRIMARY SERVICE #4: Speech Language Pathology Services

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or		Calculated Cost Savings
		another Vendor		
Chagrin Falls	\$35,148.40	\$49,950.00		\$14,801.60
Fairport	\$13,668.82	\$19,425.00		\$5,756.18
Kirtland	\$17,574.20	\$24,975.00		\$7,400.80
Madison	\$19,526.89	\$27,750.00		\$8,223.11
Mentor	\$34,172.06	\$48,562.50		\$14,390.44
Perry	\$8,787.10	\$12,487.50		\$3,700.40
Riverside	\$85,918.31	\$122,100.00		\$36,181.69
Willoughby-Eastlake	\$54,187.12	\$77,006.25		\$22,819.13
TOTALS	\$268,982.89	\$382,256.25		\$113,273.36

PRIMARY SERVICE #5: Gaitway

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or		Calculated Cost Savings
		another Vendor		
Beachwood	\$120,000.00	\$282,000.00		\$162,000.00
Chagrin Falls	\$78,000.00	\$183,300.00		\$105,300.00
Chardon	\$107,200.00	\$251,920.00		\$144,720.00
Cleveland Heights	\$44,800.00	\$105,280.00		\$60,480.00
Hudson	\$81,600.00	\$191,760.00		\$110,160.00
Kenston	\$140,000.00	\$329,000.00		\$189,000.00
Madison	\$2,000.00	\$4,700.00		\$2,700.00
Mayfield	\$52,000.00	\$122,200.00		\$70,200.00
Nordonia	\$9,600.00	\$22,560.00		\$12,960.00
Perry	\$7,200.00	\$16,920.00		\$9,720.00
Shaker Heights	\$60,000.00	\$141,000.00		\$81,000.00
Solon	\$38,000.00	\$89,300.00		\$51,300.00
South Euclid Lyndhurst	\$35,000.00	\$82,250.00		\$47,250.00
Twinsburg	\$40,000.00	\$94,000.00		\$54,000.00
West Geauga	\$115,200.00	\$270,720.00		\$155,520.00
TOTALS	\$930,600.00	\$2,186,910.00		\$1,256,310.00

TOTAL COST OF PROVIDING SERVICES BY THE CLIENT OR ANOTHER VENDOR **\$6,161,864.76**

TOTAL PRICE CHARGED TO CLIENT BY ESC **\$3,016,587.89**

TOTAL COST SAVINGS \$3,145,276.87

TOTAL COST SAVINGS % 51.04%