



COVER PAGE

FY2024 HIGH-PERFORMING ESC APPLICATION

ESC: Educational Service Center of the Western Reserve
IRN: 047860
COUNTY: Lake

PRINCIPAL CONTACT: Jennifer Felker **TITLE:** Superintendent

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LIST OF PRIMARY SERVICES & CLIENTS:

Primary Service 1: Vocational Education Programming:

Clients - Berkshire LSD, Cardinal LSD, Chagrin Falls LSD, Chardon LSD, Kenston LSD, West Geauga LSD

ESCWR Vocational Program is a school-age vocational program providing transition services and on the job skill training to students with disabilities ages 16-21 who require assistance and support in order to transition from high school to post-secondary employment.

Primary Service 2: Nutrition Service Administration

Clients - Berkshire LSD, Cardinal LSD, Madison LSD,

The Nutrition Services Administration provides districts with a credentialed Supervisor and qualified Field Service Coordinator to provide oversight, guidance and operational duties of a district's school food service program, including the USDA's School Meals Program, After School Snack Program,,



Summer Food Service Program, Child and Adult Care Programs, USDA Commodity Program, and the USDA's Administrative and Procurement Reviews.

Primary Service 3: Online Learning Academy–Full Time, Self Paced, and Summer Programming

Clients - Cardinal LSD, iSTEM Geauga Early College HS, Madison LSD, Perry LSD, Riverside LSD, Willoughby-Eastlake City SD

The ESCWR Online Learning Academy, Full Time, Self Paced and Summer Programming supports students grades K-12.

Primary Service 4: Intensive Autism K-12:

Clients Berkshire LSD, Cardinal LSD, Chagrin Falls LSD, Chardon LSD, Geneva Area CSD, Kenston LSD, Madison LSD, West Geauga LSD.

The ESCWR Intensive Autism Programs are educational programs that provide academic, communication, fine/gross motor, behavior, sensory and vocational services to students diagnosed with autism between the ages of 5-22 years.

Primary Service 5: Intensive Needs Preschool Program: Twinkle:

Clients- Berkshire LSD, Cardinal LSD, Kenston LSD, and West Geauga LSD

The Twinkle preschool program is a full-day preschool classroom for students with intense needs including communication, social, and behavioral needs, as well as academic, communication, fine/gross motor, behavior, and sensory services.

ESC Approval:


Designated Official

Electronic submission of proposals should be sent to HPESC@education.ohio.gov no later than 4:30 pm on August 31, 2023. Late applications will not be considered.

Primary Service 1: Vocational Education Programming

Clients - Berkshire LSD, Cardinal LSD, Chagrin Falls LSD, Chardon LSD, Kenston LSD and West Geauga LSD

ESCWR Vocational Program is a school-age vocational program providing transition services and on the job skill training to students with disabilities ages 16-21 who require assistance and support in order to transition from high school to post-secondary employment. The main goal of the program is to help students obtain and maintain supported/competitive employment through individualized and community-based job training programs while collaborating with business partners and developing a support network. This collaborative team includes: students, parents, a program director, a transition service coordinator, intervention specialists/job training coordinators, job coaches, related service personnel, adult service agencies, and community employers.

ESCWR Vocational Program offers half and full day programming, while our competitor only offers a half day program. Enrollment within the program can fluctuate each month. Students may transfer into the program during the school year, or a student may exit job training and move into the work study program or community competitive employment. Due to the varying student counts each month per district, the ESCWR used an average over the 10 months to calculate each district's cost for the year.

Primary Service 2: Nutrition Service Administration:

Clients - Berkshire LSD, Cardinal LSD and Madison LSD

The Nutrition Services Administration provides districts with a credentialed Supervisor and Field Coordinator to provide oversight, guidance and operational duties of a district's school food service program, including the USDA's School Meals Program, After School

Snack Program, Child and Adult Care Programs, USDA Commodity Program, and the USDA's Administrative and Procurement Reviews. By offering this shared service model of a School Food Service Supervisor and Field Coordinator, districts realize cost savings while delivering management efficiencies, streamlining services and providing quality meals that students enjoy.

Other a la carte services for non-contracted districts include evaluation of a district's food service department, project planning and staff development/training.

Primary Service 3: Online Learning Academy - Full-Time, Self-Paced and Summer

Clients - Cardinal LSD, iSTEM HS, Madison LSD, Perry LSD, Riverside LSD, and Willoughby-Eastlake CSD.

The ESCWR Online Learning Academy, Full Time, Self Paced and Summer Programming supports students grades K-12. The ESCWR is not a credit issuing entity but works in collaboration with local schools and districts to support students Grades K-12. The ESCWR has partnered with Edmentum for grades 6-12 and SchoolsPLP for grades K-5 for full-time Online students. The ESCWR has partnered with Edmentum for Self-Paced, full time to half credit class offerings, summer school, original credit and credit recovery options to support the most intensive to enrichment populations. The ESCWR employs full time teachers, content specialists, a full-time elementary teacher who is a reading specialist, intervention specialists who work in collaboration with district intervention specialists, an attendance specialist, and a coordinator. The ESCWROLA team partners with local school district staff to support students who receive special services such as special education, 504s, and WEPs. This year, we supported: 184 Full-Time, 351 Self-Paced, and 79 Summer School students.

One of the uses of the program is to give students requesting or requiring a full-time on-line option. This program does not require a student to choose an on-line charter school, as the student stays enrolled with their home district, allowing the district to continue to collect their State per-pupil funding. Currently the State per-pupil funding for community schools is calculated by using the formula amount of \$7,351.71 per student. The price the ESCWR charges for a full time online student is \$2,500. For the purpose of this report, the ESCWR only reported full time students. The cost includes software, direct teacher instruction via Zoom, tutoring, monitoring of progress, activity and time management. Additionally, districts are able to meet the unique needs of their students by using this program for original credit, credit recovery, and accelerated courses when they do not have a teacher on staff or enough students to hire a teacher. ESCWR Online Learning Academy Self Paced Summer Programming is also a replacement for a district's in-house summer school program allowing students to catch up or get ahead in their credits.

Primary Service 4: Intensive Autism Programs:

Clients - Berkshire LSD, Cardinal LSD, Chagrin Falls LSD, Chardon LSD, Geneva Area CSD, Kenston LSD, Madison LSD, Riverside LSD and West Geauga LSD.

The ESCWR Intensive Autism Programs are educational programs that provide academic, communication, fine/gross motor, behavior, sensory and vocational services to students diagnosed with autism between the ages of 5-22 years. Classroom staff utilize evidence based methodologies (Applied Behavior Analysis and TEACHH). Classrooms are housed within three Geauga districts (Cardinal LSD, Kenston LSD, and West Geauga LSD), which allows for increased opportunities for inclusion, socialization, and generalization of skills. Additional classrooms are located in Painesville Township, which is conveniently

located for our Lake and Ashtabula county districts. The ESCWR Intensive Autism Programs offer methodology-based comprehensive intervention determined by individual student needs. The ESCWR Intensive Autism Programs offer very competitive tuition compared to the competitors.

Cost Comparison of Intensive Autism Programming options:

(Shown to demonstrate multiple competitor rates)

	STARS/SAIL	Kidslink	Mentor Cares	Footprints
2022-2023	\$49,463.11	\$74,000	\$70,000	\$63,325

Primary Service 5: Intensive Needs Preschool Program Twinkle:

Clients- Berkshire LSD, Cardinal LSD, Kenston LSD, and West Geauga LSD

The Twinkle preschool program is a full-day preschool classroom for students with intense needs including communication, social, and behavioral needs, as well as academic, communication, fine/gross motor, behavior, and sensory services. Students do not need to have an autism diagnosis to attend the Twinkle program; however, they must be between the ages of three and six. Twinkle is a highly structured environment for learning. The principles of Applied Behavior Analysis (ABA), Treatment and Education of Autistic and Communication related handicapped Children (TEACCH), and sensory integration are incorporated into the classroom on a daily basis. There are three Twinkle classrooms with a maximum class size of eight students.

The Twinkle preschool program can be tailored to suit the academic and/or behavioral needs of individual students. The Individual Education Plan (IEP) team, which includes the

district representative, parents, educational team members etc., meet prior to the start of the school year to review past/current data in order to make an educational decision that meets the needs of the preschool student.

The chart below demonstrates the annual pricing for the Twinkle preschool program compared to two local entities that provide similar intensive preschool programming. KidsLink offers similar programming to our Twinkle preschool program. As one can see, the Twinkle preschool program is a cost effective option for school districts and provides comparable services similar to KidsLink. The Twinkle preschool program is a full day program, however, the program can be tailored to suit the academic and/or behavioral needs of individual students.

(Table shown to create apples to apples comparison)

	Twinkle	Kidslink
2021-2022 costs	\$37,692	\$82,500
Calendar Days	168	190
Cost Per Day	\$224.36	\$434.21
Annual Cost based on day (for comparison)	\$37,692	\$72,947

**FY24 High Performing ESC Cost Savings Table
(Based on FY23 Data)**

PRIMARY SERVICE #1: Vocational Educational Programming

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or another Vendor	Calculated Cost Savings
Berkshire LSD	\$34,222.49	\$35,000.00	\$777.51
Cardinal LSD	\$102,667.47	\$105,000.00	\$2,332.53
Chagrin Falls LSD	\$41,066.99	\$42,000.00	\$933.01
Chardon LSD	\$51,333.74	\$52,500.00	\$1,166.27
Kenston LSD	\$212,179.44	\$217,000.00	\$4,820.56
West Geauga LSD	\$34,222.49	\$35,000.00	\$777.51
TOTALS	\$475,692.61	\$486,500.00	\$10,807.39

PRIMARY SERVICE #2: Nutrition Service Administration

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or another Vendor	Calculated Cost Savings
Berkshire LSD	\$18,076.35	\$31,500.00	\$13,423.65
Cardinal LSD	\$48,944.38	\$120,750.00	\$71,805.62
Madison LDS	\$48,944.38	\$120,750.00	\$71,805.62
TOTALS	\$115,965.11	\$273,000.00	\$157,034.89

PRIMARY SERVICE #3: On-Line Learning Academy

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or another Vendor	Calculated Cost Savings
Cardinal LSD	\$7,500.00	\$40,434.41	\$32,934.41
ISTEM	\$86,250.00	\$253,634.00	\$167,384.00
Madison LSD	\$32,500.00	\$264,661.56	\$232,161.56
Perry LSD	\$12,500.00	\$36,758.55	\$24,258.55
Riverside LSD	\$102,500.00	\$301,420.11	\$198,920.11
Willoughby-Eastlake City Schools	\$217,500.00	\$639,598.77	\$422,098.77
TOTALS	\$458,750.00	\$1,536,507.39	\$1,077,757.39

PRIMARY SERVICE #4: Intensive Autism Program K-12

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or another Vendor	Calculated Cost Savings
Berkshire LSD	\$27,699.34	\$41,440.00	\$13,740.66
Cardinal LSD	\$537,664.01	\$804,380.00	\$266,715.99
Chagrin Fall LSD	\$49,463.11	\$74,000.00	\$24,536.89
Chardon LSD	\$184,992.03	\$276,760.00	\$91,767.97
Geneva Area CSD	\$197,852.44	\$296,000.00	\$98,147.56
Kenston LSD	\$430,329.06	\$643,800.00	\$213,470.94
Madison LSD	\$69,248.35	\$103,600.00	\$34,351.65
Perry	\$24,236.92	\$36,260.00	\$12,023.08
West Geauga LSD	\$356,134.39	\$533,540.00	\$177,405.61
TOTALS	\$1,877,619.66	\$2,809,780.00	\$932,160.34

PRIMARY SERVICE #5: Intensive Needs Preschool: Twinkle

Clients	Price Charged to Client by ESC	Cost of providing Primary Services by the Client or another Vendor	Calculated Cost Savings
Berkshire LSD	\$283,446.17	\$548,561.44	\$265,115.27
Cardinal LSD	\$62,946.16	\$121,821.49	\$58,875.33
Kenston LSD	\$139,838.47	\$270,633.37	\$130,794.90
West Geauga LSD	\$301,538.48	\$583,576.00	\$282,037.52
TOTALS	\$787,769.28	\$1,524,592.30	\$736,823.02

TOTAL COST OF PROVIDING SERVICES BY THE CLIENT OR ANOTHER VENDOR **\$6,630,379.69**
 TOTAL PRICE CHARGED TO CLIENT BY ESC **\$3,715,796.66**

TOTAL COST SAVINGS \$2,914,583.03

TOTAL COST SAVINGS % 43.96%